

SRS2023 届高三模拟测试 (第二次)

英语

第一部分 听力 (共两节, 满分 30 分)

做题时, 先将答案标在试卷上。录音内容结束后, 你将有两分钟的时间将试卷上的答案转涂到答题卡上。

第一节 (共 5 小题; 每小题 1.5 分, 满分 7.5 分)

听下面 5 段对话。每段对话后有一个小题, 从题中所给的 A、B、C 三个选项中选出最佳选项。听完每段对话后, 你都有 10 秒钟的时间来回答有关小题和阅读下一小题。每段对话仅读一遍。

例: How much is the shirt?

- A. £ 19.15 B. £ 9.18 C. £ 9.15

答案是 C。

1. What will the man do next?
A. Continue his work. B. Get off work. C. Break the rules.
2. What is a challenge for the man on the hikes?
A. Making up stories. B. Taking a long walk. C. Having a headache.
3. When will the man probably leave the party?
A. 9:00 pm. B. 10:00 pm. C. 11:00 pm.
4. What is the probable relationship between the speakers?
A. Classmates. B. Mother and son. C. Teacher and student.
5. Where does the conversation probably take place?
A. At a hotel. B. On a plane. C. In a shop.

第二节 (共 15 小题; 每小题 1.5 分, 满分 22.5 分)

听下面 5 段对话或独白。每段对话或独白后有几个小题, 从题中所给的 A、B、C 三个选项中选出最佳选项。听每段对话或独白前, 你将有时间阅读各个小题, 每小题 5 秒钟; 听完后, 各小题将给出 5 秒钟的作答时间。每段对话或独白读两遍。

听第 6 段材料, 回答第 6、7 题。

6. Why does the man make the call?
A. To make an appointment.
B. To cancel an appointment.
C. To rearrange an appointment.
7. When will the man go to the dentist?
A. On Saturday. B. On Thursday. C. On Wednesday.

听第 7 段材料, 回答第 8 至 10 题。

8. What does the man want to do?
A. Join a fitness club. B. Organize a soccer team. C. Try out for a basketball team.
9. What does the woman advise the man to do first?
A. Take up cycling. B. Do weight training. C. Have a health check.
10. Where will the man probably go next?
A. To the gym. B. To the office. C. To the hospital.

听第 8 段材料, 回答第 11 至 13 题。

11. What are they talking about?
A. Social charities. B. Summer plans. C. School campaigns.
12. What do the speakers plan to do together?
A. Work with kids at a summer camp.
B. Do some environmental volunteering.
C. Organize some fundraising events.
13. What will the woman do to help the man?
A. Involve her friends. B. Design some posters. C. Spread the word online.

听第 9 段材料, 回答第 14 至 17 题。

14. What was John interested in as a teenager?
A. Sports. B. Technology. C. Music.
15. What is the focus of John's company?
A. The price. B. Fancy design. C. User experience.
16. How does John make his products more attractive?
A. By doing user research. B. By recording users' voices. C. By finding potential users.
17. What is John's advice for beginners in technology industry?
A. Creating trendy things. B. Avoiding major failures. C. Making useful products.

听第 10 段材料, 回答第 18 至 20 题。

18. Who designed the upside down house in Colombia?
A. An Austrian. B. A Colombian. C. A Frenchman.
19. What can people do inside the house?
A. Sit on chairs. B. Jump on floors. C. Walk on ceilings.
20. Why do many people like visiting the house?
A. To get relaxed. B. To get creative. C. To get challenged.

第二部分 阅读理解 (共两节, 满分 40 分)

第一节 (共 15 小题; 每小题 2 分, 满分 30 分)

阅读下列短文, 从每题所给的 A、B、C、和 D 四个选项中, 选出最佳选项。

A

Each year in different parts of the world, many countries celebrate different kinds of flower festivals where you can witness some splendid views in the world.

Chelsea Flower Show (London, United Kingdom)

London celebrates the world's most famous flower festival for five days in May with flower arrangements every year. There are innovations and creativity, both of which make the event one of the most lively festivals in the UK. Every year, London gathers the best garden designers, plant specialists, and nurseries to make the flowers and plants the most beautiful flower exhibit around the world.

Floriade Festival (Canberra, Australia)

From mid-September to mid-October, Canberra celebrates Floriade every year with some of the amazing events and beautiful sight of blossoms with different colors and patterns. It is one of the biggest festivals in Australia. Hosted in Canberra's Commonwealth Park, the event is a 30-day celebration with lots of food, entertainment, music etc.

学校

班级

姓名

学号

Pasadena Rose Parade (California, United States)

Pasadena Rose Parade is celebrated on January 1st as an American New Year Tradition with some extremely fantastic flower parades and music celebrations. You can either witness this personally or even see the live broadcast which takes place throughout the local channels across the country.

The Rose Festival (Kazanlak, Bulgaria)

The Rose Festival is one of the most popular events in Bulgaria. The celebration for the blossom of the roses takes place in the first week of June every year. This is the season when the gentle Kazanlak roses come to bloom, filling the air with its sweet smell. The most beautiful girl in the city is chosen in a beautiful pageant (选美) activity.

21. What is special about Chelsea Flower Show?

- A. Enjoying the beautiful roses in the city.
- B. Joining the event hosted in Commonwealth Park.
- C. Collecting the best artists to create various exhibits.
- D. Welcoming New Year by witnessing flower parades.

22. Which festival lasts the longest?

- A. Floriade Festival.
- B. Chelsea Flower Show.
- C. Pasadena Rose Parade.
- D. The Rose Festival.

23. What do Floriade and Pasadena Rose Parade have in common?

- A. They are watched by live broadcast.
- B. They show us the beauty contest show.
- C. They are hosted in the National Park.
- D. They are fantastic for music lovers.

B

There's this idea that the best stories are somewhere else, but actually we've got great stories on our doorsteps.

I was born in Birmingham and grew up doing sport. At 16, when I was playing football, I injured my knee so badly that I had to give up any sporting ambitions. However, I turned to photography as a way for me to continue exploring my passion for sport. Taking photos also allowed me to connect with people, sound their voices and challenge social norms (规范).

When I was growing up, I hardly saw any photographs of ordinary girls playing sport. The only images I see of sportswomen in the mainstream media are of excellent athletes. To fill the gap, I'm trying to do my own art project *People, Place and Sport*. Since most people aren't used to being in the spotlight, I will open with the same question: "What does this sport mean to you?" Then I try to involve the subjects I photograph by doing interviews with them and asking how they would like to share their stories with sports. When people respond positively and start to relax, I begin to shoot them on film.

One of my best project photos is of Mav Akram boxing. Mav is an African woman boxer and runs a Women's Boxing Club in Birmingham. She is also passionate about getting women into boxing, not just for the physical elements, but also mental health. Because Mav thinks boxing is not only a strategic sport of not getting hit, but also can offer a sense of community. This photo truly encourages women of all shapes and sizes to participate in the sport.

24. What is the author?

- A. An athlete.
- B. A photographer.
- C. A coach.
- D. A reporter.

25. How does the author bond with her subjects?

- A. By taking their photos right away.
- B. By showing them a picture of Mav.
- C. By getting to know their own stories.
- D. By opening up with various questions.

26. What does Mav think of boxing?

- A. It is merely suitable for men.
- B. It sharpens her body and mind.
- C. It teaches her to avoid getting hit.
- D. It helps her fight against social norms.

27. What is the text mainly about?

- A. An art project.
- B. A passion for sport.
- C. An impressive photo.
- D. A lasting friendship.

C

An analysis of 5.4 grammes of stones and dust that a Japanese Hayabusa-2 spacecraft gathered from Ryugu, an asteroid (小行星) near Earth, has discovered a surprising component: a drop of water. The discovery offers new support for the theory that life on Earth may have originated from outer space.

Hayabusa-2 was launched in 2014 on its mission to Ryugu, and returned to Earth's orbit two years ago to drop off a capsule containing the sample. The sample has been divided among different scientific teams to maximize the chance of new discoveries. The precious cargo has already produced several results, including organic materials that showed some of the building blocks of life on Earth, amino acids, may have been formed in space.

The lead scientist, Tomoki Nakamura of Tohoku University and his team, which is made up of about 150 researchers from the US, Britain, France, Italy and China, also analyzed the sample from Ryugu. The team's latest discovery was a drop of water containing salt and organic matter. "This drop of water has great meaning. Many researchers believe that water was brought from outer space, but we actually discovered water in Ryugu for the first time," Nakamura said.

That bolsters the theory that asteroids such as Ryugu, or its larger parent asteroid, could have provided water, which contains salt and organic matter in collisions (碰撞) with Earth. "Such discovery may have been directly linked to the origin of the oceans or organic matter on Earth," Nakamura said.

Kensei Kobayashi, a scientist who is not part of the research group, applauded the discovery. "The fact that water was discovered in the sample itself is surprising, given the chances of it being destroyed in outer space. It does suggest that the asteroid contained water, in the form of fluid and not just ice, and organic matter may have been generated in that water," Kobayashi said.

28. What did Nakamura's team find lately?

- A. Ryugu moves near the earth.
- B. Ryugu accommodates fluid water.
- C. Organic matter exists in sample water.
- D. Amino acids come into being in space.

29. What does the underlined word "bolsters" probably mean?

- A. Supports.
- B. Doubts.
- C. Advances.
- D. Tests.

30. What is the significance of the discovery?

- A. It draws attention to amino acids.
- B. It proves the mission to Ryugu a success.
- C. It offers clues to origins of life on Earth.
- D. It promises a bright future for space exploration.

31. What is Kobayashi's attitude toward the finding?

- A. Critical.
- B. Skeptical.
- C. Objective.
- D. Favorable.

D

Just as digital transformation improved many businesses and emerging technology, artificial intelligence (A.I.), and machine learning also have the potential to greatly improve operations in health care settings. Bringing in these changes is becoming increasingly popular for health care providers.

One company leading the automation revolution in health care is AKASA, a San Francisco-based developer of A.I. for health care operations. "American medicine may be the best in the world, but the health care system is still far behind because it has a complicated back-end system," says AKASA's chief executive officer and co-founder Malinka Walaliyadde. "We are simplifying and automating that system to make it a better experience for health care providers."

For AKASA, the result has been an immediate improvement in both patient satisfaction and their organization's revenues(收入). Methodist Health System in Omaha, for example, began working with AKASA to automate the non-value-added aspects within its revenue cycle. "Now, processes that used to take more than seven minutes to determine are down to just one minute," says Jeff Francis, Methodist Health System's chief financial officer and vice president of finance. "There has been a sharp increase in revenue, which is up by at least 1% to \$3 billion."

Walaliyadde credits AKASA's impressive product offering and its amazing results to the devotion and unmatched expertise of its workforce. "We hire the best and the brightest in both the health care and technology worlds from around the country and give employees the resources to solve old problems in new ways. The more unique backgrounds we can bring to a project, the better equipped we'll be to handle challenges with new and creative solutions," Walaliyadde says.

Even as AKASA strengthens its place in the health care technology field, Walaliyadde knows there are many more innovations to come. "We have made a large amount of progress already," he says, "but there is so much more to do."

32. What do we know about AKASA?
- A. Its revenue reaches \$3 billion. B. Its aim is to upgrade American health care.
C. Its headquarter is based in France. D. Its employees are of similar backgrounds.
33. What can we infer from Jeff Francis's words?
- A. He is impressed by AKASA's service. B. His company has increased its revenue.
C. His current system is facing challenges. D. Value-added aspects are to be transformed.
34. What led to AKASA's success according to Walaliyadde?
- A. Advanced digital technology. B. Its simple corporate structure.
C. Joint efforts made by its skilled staff. D. Diverse products offered by the company.
35. What can be a suitable title for the text?
- A. AKASA Pioneers A.I. Industry B. AKASA Welcomes More Innovation
C. American Health Care Needs Talents D. Automation Improves American Health Care

第二节 (共5小题; 每小题2分, 满分10分)

根据短文内容, 从短文后的选项选出能填入空白处的最佳选项。选项中有两项为多余选项。

Your relationship with your mom is supposed to be one of the most special relationships in your life, which makes it much harder when she says something that hurts your feelings. 36 Don't worry. Here are expert recommendations for talking with your mom and taking care of yourself.

Stay calm. Breathe deeply to control your emotions. It's completely normal to feel your temper rise if she said something really mean. However, don't immediately react or argue. Take slow, deep

breaths to calm yourself. 37

Tell your mom that she hurt your feelings. Express yourself so your mom knows that you're hurt. It can be scary to approach your mom and discuss what she said, but it's a big step. 38 In this way she's more likely to listen to you. Make sure you tell her why you're upset and what you'd like to see change.

39 Take care of your mental wellbeing by stopping harmful negative talk. If your mom says hurtful things, you might start to believe them unless you change your outlook. If you think something like, "I must be a bad person," stop and tell yourself, "Actually, I'm quite a good person." Repeat these positive thoughts and eventually, you'll believe them.

Spend time around emotionally-supportive people. Take a break from the stress and anxiety that comes from interacting with your mom. 40 Talk to them about your situation and you may get help from them. Knowing you are around people who love you for who you are can make you feel much better.

- A. Develop a positive mindset.
B. Take hurtful words to heart.
C. Try to use a respectful tone of voice.
D. You may not know how to react to her.
E. Admit your fault and apologize to your mom.
F. It may help to just walk out of the room to get some space.
G. Reach out to friends and loved ones who truly care about you.

第三部分 语言知识运用 (共两节, 满分45分)

第一节 (共20小题; 每小题1.5分, 满分30分)

阅读下面短文, 从短文后各题所给的A、B、C和D四个选项中, 选出可以填入空白处的最佳选项。

British Marathon runner Luke Greenfield-Shaw realized his dream of cycling from Bristol to Beijing. When he was 24, he felt a 41 ache in his left shoulder and was 42 with cancer, a very rare and 43 sarcoma (肿瘤). Born in a loving and supportive family, the young athlete 44 picked himself up and found the strength to continue his adventures. Luke accepted the painful 45 and was determined to live to the fullest while 46 chemotherapy (化疗). Halfway through the chemotherapy, he 47 the Bristol Half-Marathon in one hour 20 minutes and 8 seconds, and he 48 his eyes farther away.

He 49 a cycling campaign from Bristol England and all the way to Beijing China to raise the 50 about cancer. The 51 was round 30,000 kilometers and across approximately 30 countries and regions through all kinds of landscape and weather, from snowfield to grassland, attracting over 800 52. During this journey, cancer patients from other countries 53 him, telling the world that they can live with the 54. It was a school of hard knocks, but Luke has learned to live for today and let the 55 take care of itself. At that time, the dream remained 56 due to COVID-19. But this year with no 57 on travelling, Luke could finally continue his schedule. Before, China was the endpoint and the destination. Now, China has become his real focus of the trip.

Landing in China, Luke found it was not the destination but a/an 58 through life. What Luke was really hoping to do was something a bit different, and 59 as many people as he can to 60 life.

- | | | | |
|---------------------|-----------------|-----------------|----------------|
| 41. A. casual | B. continual | C. bearable | D. slight |
| 42. A. infected | B. engaged | C. confirmed | D. concerned |
| 43. A. changeable | B. basic | C. mild | D. aggressive |
| 44. A. particularly | B. slowly | C. flexibly | D. crazily |
| 45. A. work | B. faith | C. memory | D. treatment |
| 46. A. receiving | B. refusing | C. researching | D. recording |
| 47. A. finished | B. scheduled | C. registered | D. abandoned |
| 48. A. raised | B. cast | C. opened | D. widened |
| 49. A. stopped | B. covered | C. started | D. founded |
| 50. A. awareness | B. eagerness | C. recognition | D. reputation |
| 51. A. passage | B. journey | C. place | D. range |
| 52. A. defenders | B. doctors | C. reporters | D. followers |
| 53. A. doubted | B. ignored | C. joined | D. missed |
| 54. A. dilemma | B. conflict | C. condition | D. tendency |
| 55. A. holiday | B. luck | C. future | D. goal |
| 56. A. uncompleted | B. disconnected | C. disorganized | D. untested |
| 57. A. barrier | B. tax | C. expense | D. charge |
| 58. A. presentation | B. expression | C. foundation | D. exploration |
| 59. A. beg | B. inspire | C. force | D. promise |
| 60. A. handle | B. indicate | C. protect | D. value |

第二节 (共 10 小题; 每小题 1.5 分, 满分 15 分)

阅读下面短文, 在空白处填入 1 个适当的单词或括号内单词的正确形式。

China launched the three astronauts of the Shenzhou XV mission to the space station on 61 night of November 29, 2022.

The three astronauts 62 (schedule) to return to the Earth in May and are to stay inside the Tiangong space station for six months. They will carry out three to four spacewalks during the mission to mount equipment outside the station.

The major tasks include unlocking, installing and testing 15 scientific cabinets; conducting scientific experiments and technological demonstrations; and 63 (carry) out six cargo orbital deployment operations.

The team was reported 64 (make) the first in-orbit shift with the three Shenzhou XIV crew members, 65 had been orbiting the mother planet for nearly six months and flew back to earth within a week following the Shenzhou XV's 66 (arrive).

Several nations have proposed to China that they wish to have their astronauts 67 (send) to the Tiangong space station. China is negotiating with relevant parties on this matter and is 68 (active) preparing training work for foreign astronauts.

With an overall weight of nearly 100 metric tons, Tiangong is one of the 69 (large) space-based infrastructure mankind has ever built and deployed in outer space. It is expected to operate in a low-Earth orbit about 400 kilometers 70 the ground for about 10 years and will be open to foreign astronauts in the near future.

第四部分 写作 (共两节, 满分 35 分)

第一节 短文改错 (共 10 小题; 每小题 1 分, 满分 10 分)

假定英语课上老师要求同桌之间交换修改作文, 请你修改同桌写的以下作文。文中共有 10 处语言错误, 每句中最多有两处。每处错误仅涉及一个单词的增加、删除或修改。

增加: 在缺词处加一个漏字符号 (∧), 并在其下面写出该加的词。

删除: 把多余的词用斜线 (\) 划掉。

修改: 在错词下面划一横线, 并在该词下面写出修改后的词。

注意: 1. 每处错误及其修改均仅限一词;

2. 只允许修改 10 处, 多者 (从第 11 处起) 不计分。

I have learnt that our English association need some volunteers to meet the visiting British student and I want to apply for the position. Firstly, I can speak fluently English and have little difficulty communicate with English speakers, which will make my work easier. Secondly, I show a group of Americans around our campus last year. This experience will be enable me to do better this year. It is certain that I am suitable the job. Thirdly, my communication skill will help them have the better understanding of Chinese culture. I would appreciate it while you could take my application into account or give me the chance.

第二节 书面表达 (满分 25 分)

你校将举办关于社会实践活动的英语演讲比赛, 请你以 Social Practice in My School 为题写一篇发言稿参赛, 内容包括:

1. 学校有哪些社会实践活动;
2. 你最喜欢哪一类活动;
3. 喜欢的原因。

注意: 1. 词数不少于 100 字;

2. 标题已给出, 不计入总词数;

3. 可适当增加细节, 以使行文连贯;

SRS2023 届高三模拟测试（第二次）

英语 听力材料、参考答案及评分意见

第一部分 听力

1. A 2. A 3. B 4. B 5. B 6. C 7. A 8. C 9. C 10. A
11. B 12. C 13. B 14. B 15. C 16. A 17. C 18. A 19. C 20. A

第二部分 阅读理解

21. C 22. A 23. D 24. B 25. C 26. B 27. A 28. B 29. A 30. C
31. D 32. B 33. A 34. C 35. D 36. D 37. F 38. C 39. A 40. G

第三部分 语言知识运用

41. B 42. C 43. D 44. B 45. D 46. A 47. A 48. B 49. C 50. A
51. B 52. D 53. C 54. C 55. C 56. A 57. A 58. D 59. B 60. D
61. the 62. are scheduled 63. carrying 64. to have made 65. who
66. arrival 67. sent 68. actively 69. largest 70. above

第四部分 写作

第一节

改错:

I have learnt that our English association need some volunteers to meet the visiting British student and
needs students

I want to apply for the position. Firstly, I can speak fluently English and have little difficulty
fluent

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a if

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and

第二节

Social Practice in My School

Social practice is regarded as a colorful and meaningful event in my school, in which every student of our school has an opportunity to participate in. We all devote ourselves to different tasks, such as greeting teachers and students at the school gate, cleaning the playground and paths, putting the bikes in order, tidying up the dormitory, and helping workers in the canteen.

What attracts me most is to wash vegetables with my classmates in the canteen. Though many students can't tolerate the mud on the vegetables, I really enjoy the process. We students can learn to avoid food waste and respect the labor workers after finishing the tiring but meaningful task in the canteen.

In a word, social practice brings us knowledge and pleasure we fail to gain from daily study. All the students involved can have first-hand labor experience and learn the value of cooperation.

听力原文

第一节

听下面 5 段对话。每段对话后有一个小题，从题中所给的 A、B、C 三个选项中选出最佳选项。听完每段对话后，你都有 10 秒钟的时间来回答有关小题和阅读下一小题。每段对话仅读一遍。

Text 1

M: Can I get off work ahead of time today? Just this one time. I really need to deal with something.

W: ①I understand, but rules are rules. We have deadlines to meet and we all need to do our part.

M: Fine.

Text 2

W: As a hiking-lover, do you meet anything challenging?

M: Yes. On the hikes, I have to tell stories to my four kids. ②It sounds easy, but keeping thinking of new stories on a 12-kilometer hike often gives me a headache.

Text 3

W: We're giving a party this Saturday evening from 7:00 pm to 12:00 pm Can you come?

M: I'd love to, but I'm going away on Sunday morning very early. ③Can I leave two hours earlier?

M: Of course.

Text 4

W: How was school today?

M: We had a group project in English that I'm a little worried about, but I think we can get it done in time.

W: Great. ④Dinner is ready. Go and wash your hands.

M: OK.

Text 5

W: Excuse me, can I help you with something?

M: Yes, I'd like a blanket and pillow, please. ⑤By the way, do you have any headphones I could use to watch movies during the flight?

W: Yes, we do. I'll bring them right over.

M: Thank you!

第二节

听下面 5 段对话或独白。每段对话或独白后有几个小题，从题中所给的 A、B、C 三个选项中选出最佳选项。听每段对话或独白前，你将有时间阅读各个小题，每小题 5 秒钟；听完后，各小题将给出 5 秒钟的作答时间。每段对话或独白读两遍。

听第 6 段材料，回答第 6、7 题。

Text 6

W: Hello, Dr. Smith's office. How may I help you?

M: Hi, this is Sarah Lee. ⑥I have an appointment with Dr. Smith for a teeth cleaning on Tuesday, but I have a scheduling conflict. Can I change the time to Wednesday or Thursday?

W: Sorry, this is a busy week for Dr. Smith. ⑦He only has an opening on Saturday at 2 pm. Is that convenient for you?

M: Yes, that works for me. Thank you.

听第 7 段材料，回答第 8 至 10 题。

Text 7

M: ⑧ **Honey, my colleagues are organizing a company basketball team, and I'm thinking about joining.** Do you remember I was the star player in high school?

W: Yeah, twenty-five years ago. Look, I just don't want a person having a heart attack to run up and down the court.

M: What do you mean? Should I just abandon the idea? I'm not that out of shape.

W: ⑨ **Well, you ought to at least have a physical examination before you begin.** If you don't have problems that prevent you doing sports, then you can take up a little weight training to strengthen your muscles or perhaps try cycling to improve your heart function.

M: Fine. I'll get started tomorrow.

W: One today is worth two tomorrows. ⑩ **Why not get up from the sofa and meet your fitness instructor now?**

M: **OK. You are the boss.**

听第 8 段材料，回答第 11 至 13 题。

Text 8

W: ⑪ **Hey, what are your plans for summer vacation?** Have you thought about volunteering this summer?

M: Actually, I have. I was thinking of working with kids at a summer camp.

W: That sounds like a lot of fun. I'm planning to do some environmental volunteering, like planting trees or cleaning up beaches.

M: Cool. ⑫ **Maybe we could also do some fundraising campaigns together.** I plan to organize a charity event to raise money for a local children's hospital.

W: That's a fantastic idea. ⑬ **I could help you make some posters.**

M: Thanks, that would be a big help. I will spread the word on social media. The more people we can get involved, the better.

W: It will also be a great opportunity to make new friends.

M: Absolutely. Let's make this summer count.

听第 9 段材料，回答第 14 至 17 题。

Text 9

W: Good afternoon, John. Thanks for joining us today.

M: It's my honor to be here.

W: As a successful businessman in the tech industry, can you tell us how you got started?

M: Sure. ⑭ **When my classmates were interested in pop music and ball games in high school, I was a tech fan and learned how to build websites.** After college, I started my own business.

W: What makes your company different from others in the industry?

M: ⑮ **What really sets us apart is our focus on user experience instead of the price or fancy design.** We make sure our new products are easy to use for everyone. ⑯ **To attract more customers, we conduct lots of research,** like talking to potential users and listening to their voices.

W: That's impressive. What advice would you give to beginners in the tech industry?

M: ⑰ **My advice would be to solve a real problem for people. Don't just create something because it's**

trendy. Make sure there is a real need for what you are building. Finally, don't be afraid to fail, big or small, because failure is a learning opportunity.

听第 10 段材料，回答第 18 至 20 题。

Text 10

Good morning, everyone. In today's program, I'd like to share with you a special house—an upside down house in Colombia. **⑱ It was designed by its Austrian owner Fritz Schall, who lives in Colombia with his family.** His inspiration for building the house came from a trip to his native Austria. There he saw a similar house with his French friend in 2015. When he said he was going to make an upside down house, everyone thought he was mad. Although the pandemic made building the house a little difficult, it was done.

⑲ Today, visitors from many places enjoy walking on ceilings where floors would normally be. Things like tables and chairs are above them. Everything in the place is upside down. For many people, the pandemic has turned their worlds upside down. **⑳ But for visitors to the upside down house, the place offers a relaxing experience that can help them forget about the challenges of the pandemic and appreciate the creativity of the Colombian people.**

第二节到此结束，现在请用两分钟的时间把听力答案填涂在答题卡上。

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北京高考在线创办于 2014 年，隶属于北京太星网络科技有限公司，是北京地区极具影响力的中学升学服务平台。主营业务涵盖：北京新高考、高中生涯规划、志愿填报、强基计划、综合评价招生和学科竞赛等。

北京高考在线旗下拥有网站门户、微信公众平台等全媒体矩阵生态平台。平台活跃用户 40W+，网站年度流量数千万量级。用户群体立足于北京，辐射全国 31 省市。

北京高考在线平台一直秉承 “精益求精、专业严谨” 的建设理念，不断探索 “K12 教育+互联网+大数据” 的运营模式，尝试基于大数据理论为广大中学和家长提供新鲜的高考资讯、专业的高考政策解读、科学的升学规划等，为广大高校、中学和教科研单位提供 “衔接和桥梁纽带” 作用。

平台自创办以来，为众多重点大学发现和推荐优秀生源，和北京近百所中学达成合作关系，累计举办线上线下升学公益讲座数百场，帮助数十万考生顺利通过考入理想大学，在家长、考生、中学和社会各界具有广泛的口碑影响力

未来，北京高考在线平台将立足于北京新高考改革，基于对北京高考政策研究及北京高校资源优势，更好的服务全国高中家长和学生。



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